

Position Title	Senior Buyer, Latin America
Location	São Paulo, Brazil (preferred)
Reports to	Purchasing Manager, Latin America

Summary

Greenlane Renewables Inc., headquartered in metro Vancouver, Canada, is driving change: accelerating the energy transition. We are cleaning up two of the largest and most difficult-to-decarbonize sectors of the global energy system: the natural gas grid and commercial transportation. As a pioneer and leading global specialist in biogas desulfurization and upgrading, we have been actively contributing to the decarbonization of our planet for over 35 years with more than 500 systems supplied into 32 countries. We transform biogas generated from organic waste into high-value grid-ready renewable natural gas (“RNG”) from a wide range of sources such as landfills, sugar mills, dairy farms, wastewater, and food waste. Greenlane is transforming energy production and creating new, sustainable revenue streams for its customers - all while dramatically reducing carbon emissions. Join us, let’s accelerate the energy transition together. Greenlane is a publicly-traded company on the Toronto Stock Exchange (TSX: GRN).

Greenlane is seeking a Senior Buyer. Working closely with Supply Chain, Engineering, Operations, Quality, Project Management, and Finance, this role will play a key part in supporting manufacturing and supplier development. This role is responsible for leading sourcing and purchasing activities across assigned categories, managing supplier relationships, negotiating commercial terms, supporting contract execution, and ensuring that materials and services are procured competitively, on time, and in alignment with business needs.

Duties and Responsibilities:

- Lead sourcing activities across assigned categories, including direct materials, industrial components, services, MRO, and selected project-related purchases.
- Conduct RFQs, RFPs, bid evaluations, and commercial analyses to support sourcing decisions.
- Negotiate pricing, payment terms, lead times, logistics terms, and contractual conditions with suppliers.
- Support total cost of ownership decision-making by considering cost, quality, delivery, service, and risk.
- Identify and develop alternative sources of supply to improve competitiveness, reduce risk, and support localization initiatives.
- Build and maintain strong supplier relationships across local and international vendors.
- Support supplier onboarding, qualification, and ongoing performance monitoring in partnership with Quality and Supply Chain.
- Track supplier performance on delivery, responsiveness, quality, and commercial compliance.
- Work with suppliers and internal stakeholders to resolve commercial issues, delivery delays, and supply risks.
- Manage purchase order execution and follow-up to ensure timely supply of materials and services.
- Support the review and administration of supplier contracts, commercial agreements, and purchase terms.
- Partner with cross-functional teams to understand demand, priorities, and procurement requirements.
- Provide commercial support to projects, manufacturing, and operational teams as needed.
- Maintain accurate procurement records, sourcing documentation, and supplier data in ERP and related systems.

Education & Experience:

- Bachelor’s degree in Business, Supply Chain, Engineering, Operations, or a related field preferred.
- 5+ years of experience in engineering procurement, sourcing, purchasing, or supply chain roles in an industrial, manufacturing, energy, or technical environment.
- Proven experience in supplier negotiations, RFQs/RFPs, contract support, and commercial procurement execution.
- Experience working with direct materials, industrial equipment, components, or related technical categories is preferred.
- Experience in multinational or matrixed business environments is an asset.
- Exposure to localization, supplier development, or regional sourcing initiatives is an asset.

- Familiarity with quality control standards and regulatory requirements in manufacturing.

How to Apply:

We are an equal opportunity employer and invite applications from all qualified individuals. To be considered for this role please apply through the Greenlane Renewables page on LinkedIn and attach your resume. While we thank all interested candidates only those who are short-listed will be contacted.